

Business Developer, SEA Inkubator

Contact Info



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Associations

Innovativ Vækst, StartUp, Mentorprogram og Erhvervspaneler

Top 5 Competences

① General business development and entrepreneurial experience.

Established several growth companies, building HR strategies.

② Sales and Strategy.

Many years of domestic sales experience, and building sales channels – focus on B2B, and go-to-market.

③ Management.

<25 Years of management experience as employee manager in large companies and CEO – all aspects of managing a startup.

④ Building Organizations and Fundraising.

Being a part of successful companies, raised funding BA & VC-capital.

⑤ Operational HR.

Being a HR director, and working for many years at Spar Nord. Working with employment contracts and project management.



Education

Financial Education – Spar Nord Bank

NLP Master Trainer

E-MBA – Business Institute A/S

Various management and sales courses

Startup Experience

-Mindstep A/S: partner and co-owner, founded 2009. Created a new business model, and go-to-market strategi. Partner for 4 years, my focus: Management Coaching.

-iRecruit ApS. Founded 2014. CEO and Business Development. Created the dataroom and the setup for the exit. Created funding for the company, and builded the organization.

-Frederik IX Studio ApS. Founded In 2017. CEO and Business Development. Created the platform for the company.

-Regional manager at Connect Denmark, and have being screening of >400 different growth companies.