

Business Developer, SEA Inkubator

Contact Info

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Associations

AAU Inkubator

Top 5 Competences

① Business Development

General business development and entrepreneurship experience.

② Sales

Many years of both domestic and international sales experience, primarily B2B

③ Management

Many years of management experience in my own companies – all aspects of managing a startup

④ Fundraising

Successfully raised VC capital in one of my companies. Pitched to many others unsuccessfully

⑤ Organization and HR

Handled HR, employment contracts, hiring and firing for many years



Education

MSc in computer science (artificial intelligence)

PhD in computer science (artificial intelligence)

Various management and sales courses

Startup Experience

Dezide: founded in 2001, a software spinout from AAU and HP. Worked as CEO for 12 years. Focus was knowledge management for large enterprises

Sales on Tap: sales and export consultancy (CEO)

Ag glance Solutions: pain mapping software (COO)

Fysiometer: advisory board

Adali: advisory board